



# RE/MAX ESTATE PROPERTIES

## 2016 MARKET DATA REPORT *January 1st - December 31st 4th Quarter USD*

### Sales of Single Family Residences, Palos Verdes Peninsula

| AREA               | UNITS SOLD |      | 2016 SQ FT RANGE |       | 2016 AVG SQ FT | 2016 PRICE RANGE |              | 2016 AVG PRICE | 2015 AVG PRICE | 2016 AVG \$/ASF | 2015 AVG \$/ASF | AVG \$/SF %CHG |
|--------------------|------------|------|------------------|-------|----------------|------------------|--------------|----------------|----------------|-----------------|-----------------|----------------|
|                    | 2016       | 2015 |                  |       |                |                  |              |                |                |                 |                 |                |
| Lunada Bay/Margate | 71         | 88   | 1322             | 5952  | 3050           | \$900,000        | \$4,525,000  | \$2,023,390    | \$2,165,443    | \$686           | \$661           | 3.8%           |
| Monte Malaga       | 27         | 32   | 1849             | 6781  | 3443           | \$1,085,000      | \$6,150,000  | \$2,383,167    | \$3,024,372    | \$671           | \$763           | -12.1%         |
| Malaga Cove        | 28         | 20   | 1569             | 7497  | 3386           | \$1,438,600      | \$11,950,000 | \$3,336,789    | \$2,821,850    | \$958           | \$794           | 20.7%          |
| Valmonte           | 39         | 52   | 1328             | 4750  | 2273           | \$917,000        | \$3,050,000  | \$1,643,963    | \$1,517,617    | \$738           | \$656           | 12.4%          |
| PV Drive North     | 68         | 68   | 1645             | 13138 | 2890           | \$965,000        | \$3,150,000  | \$1,624,693    | \$1,433,294    | \$600           | \$584           | 2.7%           |
| Rolling Hills      | 22         | 27   | 2331             | 10290 | 4308           | \$1,150,000      | \$7,300,000  | \$3,472,695    | \$3,715,287    | \$804           | \$806           | -0.3%          |
| PV Drive East      | 54         | 66   | 1051             | 4420  | 2564           | \$750,000        | \$2,400,000  | \$1,321,970    | \$1,364,059    | \$531           | \$505           | 5.1%           |
| Mra Catalina       | 28         | 22   | 1819             | 4153  | 2494           | \$1,005,000      | \$1,975,000  | \$1,309,130    | \$1,261,448    | \$536           | \$537           | -0.2%          |
| PV Drive South     | 37         | 35   | 1534             | 9435  | 3403           | \$1,065,000      | \$4,200,000  | \$1,769,375    | \$1,899,889    | \$545           | \$656           | -16.9%         |
| West Palos Verdes  | 24         | 22   | 1864             | 12278 | 4089           | \$1,200,000      | \$8,300,000  | \$2,752,542    | \$2,020,470    | \$641           | \$596           | 7.6%           |
| Country Club       | 24         | 25   | 2149             | 7537  | 3416           | \$1,330,000      | \$5,850,000  | \$1,882,208    | \$1,773,717    | \$548           | \$518           | 5.8%           |
| La Cresta          | 37         | 40   | 1650             | 5630  | 3798           | \$952,500        | \$4,525,000  | \$2,094,608    | \$2,095,272    | \$564           | \$551           | 2.3%           |
| Los Verdes         | 52         | 39   | 1434             | 3609  | 2020           | \$860,000        | \$1,550,000  | \$1,182,729    | \$1,110,423    | \$597           | \$552           | 8.1%           |
| Crest              | 34         | 32   | 2051             | 3359  | 2505           | \$995,000        | \$1,710,000  | \$1,353,270    | \$1,281,602    | \$545           | \$517           | 5.5%           |
| Peninsula Center   | 24         | 25   | 1600             | 3337  | 2299           | \$930,000        | \$1,511,185  | \$1,196,779    | \$1,107,280    | \$533           | \$512           | 4.1%           |
| Silver Spur        | 52         | 49   | 1322             | 3610  | 1944           | \$835,000        | \$3,300,000  | \$1,180,277    | \$1,079,257    | \$616           | \$592           | 4.0%           |
| Eastview RPV       | 69         | 74   | 810              | 2793  | 1743           | \$610,000        | \$1,149,000  | \$814,787      | \$754,139      | \$484           | \$474           | 2.3%           |

|                            |       |     |     |        |      |           |              |             |             |       |       |  |
|----------------------------|-------|-----|-----|--------|------|-----------|--------------|-------------|-------------|-------|-------|--|
| Totals / Ranges / Averages | 690   | 716 | 810 | 13,138 | 2762 | \$610,000 | \$11,950,000 | \$1,693,483 | \$1,673,238 | \$611 | \$594 |  |
| % CHANGE 2015 vs 2016      | -3.6% |     |     |        |      |           |              |             | 1.2%        | 3.0%  |       |  |

|                       |  |  |  |  |             |             |       |       |  |  |  |  |
|-----------------------|--|--|--|--|-------------|-------------|-------|-------|--|--|--|--|
| Median Sales Price    |  |  |  |  | \$1,399,950 | \$1,343,500 | \$583 | \$558 |  |  |  |  |
| % CHANGE 2015 vs 2016 |  |  |  |  | 4.2%        |             | 4.5%  |       |  |  |  |  |