

## 2018 MARKET DATA REPORT

January 1st - March 31st 1st Quarter

## Sales of Single Family Residences, Palos Verdes Peninsula 1<sup>st</sup> Quarter 2018

| AREA               | UNITS SOLD |      | 2018 SQ FT |      | 2018 AVG | 2018 PRICE  |             | 2018 AVG    | 2017 AVG    | 2018 AVG | 2017 AVG | AVG \$/SF |
|--------------------|------------|------|------------|------|----------|-------------|-------------|-------------|-------------|----------|----------|-----------|
|                    | 2018       | 2017 | RAN        | NGE  | SQ FT    | RANGE       |             | PRICE       | PRICE       | \$/ASF   | \$/ASF   | %CHG      |
| Lunada Bay/Margate | 16         | 22   | 1576       | 5368 | 2928     | \$1,126,853 | \$3,750,000 | \$2,122,335 | \$2,756,750 | \$738    | \$769    | -4.1%     |
| Monte Malaga       | 6          | 10   | 2592       | 6258 | 3785     | \$1,350,375 | \$4,757,000 | \$2,737,896 | \$2,428,800 | \$717    | \$686    | 4.5%      |
| Malaga Cove        | 6          | 5    | 1935       | 3500 | 2644     | \$1,600,000 | \$3,193,125 | \$2,164,354 | \$1,695,800 | \$813    | \$665    | 22.3%     |
| Valmonte           | 13         | 14   | 1640       | 3814 | 2292     | \$1,234,567 | \$3,225,000 | \$1,603,427 | \$1,470,405 | \$707    | \$652    | 8.5%      |
| PV Drive North     | 17         | 13   | 1938       | 7878 | 3102     | \$1,335,000 | \$2,550,000 | \$1,778,941 | \$1,705,462 | \$613    | \$574    | 6.8%      |
| Rolling Hills      | 6          | 4    | 2662       | 5300 | 4011     | \$1,650,000 | \$5,000,000 | \$2,817,413 | \$3,245,625 | \$683    | \$828    | -17.4%    |
| PV Drive East      | 13         | 9    | 2027       | 5064 | 2965     | \$1,129,000 | \$1,800,000 | \$1,426,154 | \$1,336,222 | \$501    | \$468    | 7.1%      |
| Mira Catalina      | 4          | 5    | 1296       | 2712 | 2214     | \$1,070,000 | \$1,350,000 | \$1,242,500 | \$1,339,800 | \$594    | \$626    | -5.1%     |
| PV Drive South     | 8          | 5    | 1214       | 7954 | 3792     | \$1,225,000 | \$6,399,999 | \$2,653,625 | \$1,586,360 | \$754    | \$606    | 24.5%     |
| West Palos Verdes  | 5          | 5    | 1864       | 3184 | 2213     | \$1,415,000 | \$2,300,000 | \$1,750,400 | \$2,282,000 | \$801    | \$675    | 18.7%     |
| Country Club       | 4          | 4    | 2720       | 3872 | 3151     | \$1,322,525 | \$2,170,000 | \$1,759,381 | \$1,718,000 | \$563    | \$590    | -4.7%     |
| La Cresta          | 6          | 3    | 2585       | 4250 | 3228     | \$1,390,000 | \$2,240,000 | \$1,864,667 | \$1,830,000 | \$589    | \$545    | 8.1%      |
| Los Verdes         | 7          | 6    | 1404       | 2733 | 1868     | \$1,010,000 | \$1,675,000 | \$1,248,936 | \$1,277,583 | \$693    | \$608    | 13.9%     |
| Crest              | 5          | 9    | 2222       | 2468 | 2350     | \$1,250,000 | \$1,632,000 | \$1,375,400 | \$1,396,444 | \$587    | \$534    | 9.8%      |
| Peninsula Center   | 6          | 4    | 1896       | 2730 | 2250     | \$1,000,000 | \$1,650,000 | \$1,399,000 | \$1,305,750 | \$627    | \$619    | 1.2%      |
| Silver Spur        | 9          | 7    | 1328       | 2382 | 1832     | \$910,000   | \$1,310,000 | \$1,161,667 | \$1,074,857 | \$646    | \$607    | 6.6%      |
| Eastview RPV       | 9          | 8    | 1236       | 2528 | 1842     | \$700,000   | \$1,130,000 | \$917,889   | \$819,800   | \$511    | \$525    | -2.6%     |

| Totals / Ranges / Averages | 140 | 133 | 1214 | 7,954 | 2744 | \$700,000 | \$6,399,999 | \$1,755,771 | \$1,797,913 | \$653 | \$633 |
|----------------------------|-----|-----|------|-------|------|-----------|-------------|-------------|-------------|-------|-------|
| % CHANGE 2017 vs 2018      | 5.  | 3%  |      |       |      |           |             | -2.3        | %           | 3.2   | 2%    |

| Median Sales Price    | \$1,550,000 | \$1,450,000 | \$629 | \$602 |
|-----------------------|-------------|-------------|-------|-------|
| % CHANGE 2017 vs 2018 | 6.9%        |             | 4.4%  |       |